



Oracle

In 1996 Oracle commissioned Modulex to supply signs for its new European Headquarters campus, an impressive complex of five buildings for 2,500 people in Thames Valley Park, England.

Since then Modulex has continued to support Oracle, providing consultancy and signing for a portfolio of 3 million sq. ft of accommodation throughout Europe and the Middle East.





Business challenges

Oracle is the world's leading supplier of software for information management, and the world's second largest independent software company. Its success and strong growth over the last thirty years have set challenging standards for its suppliers. They must be reliable, professional and offer quality products. They must also be flexible and available wherever they are needed. Since 1996, Modulex has met this challenge, forging an effective partnership with Oracle as it has continued to build its European network over the last ten years.

Solutions

The success of the UK project and the Europe-wide presence of Modulex have led to an ongoing relationship in which Modulex has been able to deploy its specialist skills and local knowledge. Emphasis has been placed on a service solution rather than a product solution, and as Modulex has gained understanding of Oracle's needs, its contribution has expanded to cover all aspects of sign procurement including the creation of a standard product manual for signs. No

project has proved either too large or too small.

No problem has proved insurmountable and continuity has allowed the team to refine the process from beginning to end.

The signs have been drawn from the Pacific range, a robust and elegant product and a choice which has stood the test of time. The signs in the UK campus are as fresh today as the day they were installed in 1996, a testament to their quality and effective maintenance.

Benefits

A well designed and effective sign system helps ensure that visitors to an Oracle site are well taken care of. It supports the Oracle brand, reflecting the high standards of service to which Oracle itself aspires. The continuity of the relationship between Oracle and Modulex has allowed for continuous improvement and an understanding born of long association, which have translated into consistent high quality throughout the Oracle network.

Oracle has trusted Modulex with a vital element of its environments for ten years and Modulex has responded, not only with expertise and good products but with flexibility, a pragmatic approach to business and commitment to the long term.

For over ten years Modulex has provided Oracle with quality signing solutions. Their flexibility and invaluable support throughout Europe and the Middle East have proved their commitment to the long-term relationship.

Martin Clarke
Real Estate Director
Oracle EMEA